

# TPC

LOGISTICA INTELIGENTE

LOGISTICA





# TPC Logística Inteligente

Institucional Presentation





# BRANDS OF OUR GROUP



Rental of vehicles in the main cities and airports of the country



13 stores divided into two flags of different automakers: Original VW and Fiat



Leaders in road logistics in Brazil

Gross Operating Revenue (4Q22 LTM) **R\$4,427Bi**



Leading company in the rental of trucks, machinery and equipment



Financial services for truck, bus and automobile purchases



Segment of public concessions and infrastructure. | Public infrastructure concessionsegment



Urban distribution services, mainly in the food and beverage sector

Gross Operating Revenue (4Q22 LTM) **R\$983m**



Transportation of vehicles to major automakers worldwide

Gross Operating Revenue (4Q22 LTM) **R\$229m**



Warehousing services for cosmetics, electronics and pharmaceutical industries

Gross Operating Revenue (4Q22 LTM) **R\$658m**



Company specialized in the transport of high complexity loads (Machinery, chemicals and gases)

Gross Operating Revenue (4Q22 LTM) **R\$201m**



International transport of refrigerated, frozen and dried cargoes.

Receita Operacional Bruta (4Q22 LTM) **R\$630m**



Platform that connects truckers to freight carriers, industry and shippers in minutes

Gross Operating Revenue (4Q22 LTM) **R\$6m**



Road transport of solid products, liquids and bulk gases

Gross Operating Revenue (2022\*) **R\$1,7bi**



# TPC

LOGISTICA INTELIGENTE

A company of

Grupo  SIMPAR



## OUR STRATEGY

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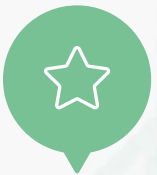
### Mission

Deliver intelligent logistics solutions for the benefit of the business chain



### Vision

Be recognized in the market and by clients for excellence in providing logistics solutions in distribution and storage centers



### Values

Integrity | Innovation | Valuing Our People |  
Customer Focus | Agility | Operational Excellence |  
Social and Environmental Responsibility



## WHO WE ARE

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 R\$ 780 Million gross revenue (2023)

 Presence in 24 states of Brazil

 850,000 sqm of storage area

 280,000 pallet positions

 3 million deliveries per year

 6,000 employees

**TPC**





## VERTICALS WE ATTEND



**Cosmetics, Pharma, and Consumer Goods**



**Telecom, Industry, and Technology**



**Fashion, Food, and Beverage Retail**



**Chemicals and Petrochemicals**



**Energy & Oil & Gas**



**Foreign Trade**



**Government**



**Automotive**

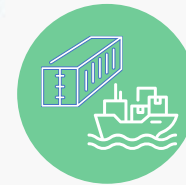




## WHAT WE DO



Dedicated or multi-client  
**Distribution Centers**



### **Foreign Trade**

Bounded Area (CLIA), Customs transit (DTA), Customs Storage



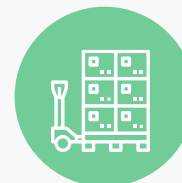
### **Value-Added Services (VAS)**

E-commerce, reverse, assembly of Kits, labeling, handling and reconditioning.



### **Transport**

Complete and LTL (less than truckload shipping)



**Intralogistics**  
in house





## OUR CLIENTS

<b>natura &amp; co</b>	AVON	MARY KAY	 CHANEL	BEAUTYbiz	 Nestlé
					<b>Libbs</b> Porque se trata da vida
	<b>crocs</b> ™	ZARA		 ALPARGATAS	<b>amarAe</b>
		<b>SIEMENS</b>	<b>lenoxx</b>	 <b>NET</b> O MUNDO É LOGÍSTICA <b>nextel</b> Embratel	
		<b>Amvox</b>	<b>BRIDGESTONE</b>	<b>Continental</b>	 <b>BASF</b> We create chemistry
		<b>Braskem</b> 		<b>3M</b>	 <b>Kimberly-Clark</b>
 <b>General Electric</b>		<b>Vestas</b>	<b>Hill-Rom</b>		

## WHERE WE OPERATE - MULTICLIENTS' DC

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### State of São Paulo – Embu das Artes



**Storage area:** 20,000 sq m

Pallet positions: 18,000

Total Area: 41,000 sq m

### State of Bahia – Simões Filho

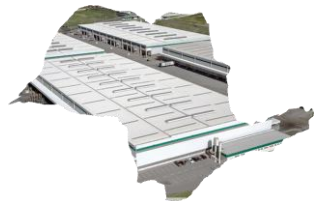


**Storage area:** 14,745 sq m

Pallet positions: 23,000

Total Area: 46,887 sq m

### State of São Paulo - Campinas



**Storage area 1:** 24,000 sq m

Pallet positions: 16,000

**Storage area 2:** 7200 sq m

Pallet position: 5,000

Total Area: 31,200 sq m

### State of Paraná - Curitiba



**Storage area:** 10.000 sq m

Pallet position: 10,000

Total Area 22.000 sq m



# OUR **VALUE PROPOSITION**

## Be your business agent



**Processes**  
management

### **Best practices**

Lean Logistics

### **Performance and Continuous Improvement**

WCM - World Class Manufacturing



**Technology**  
and innovation

### LIS Intelligent **Platform**

TPC 4.0 WMS, TMS, Control Tower, Tracking

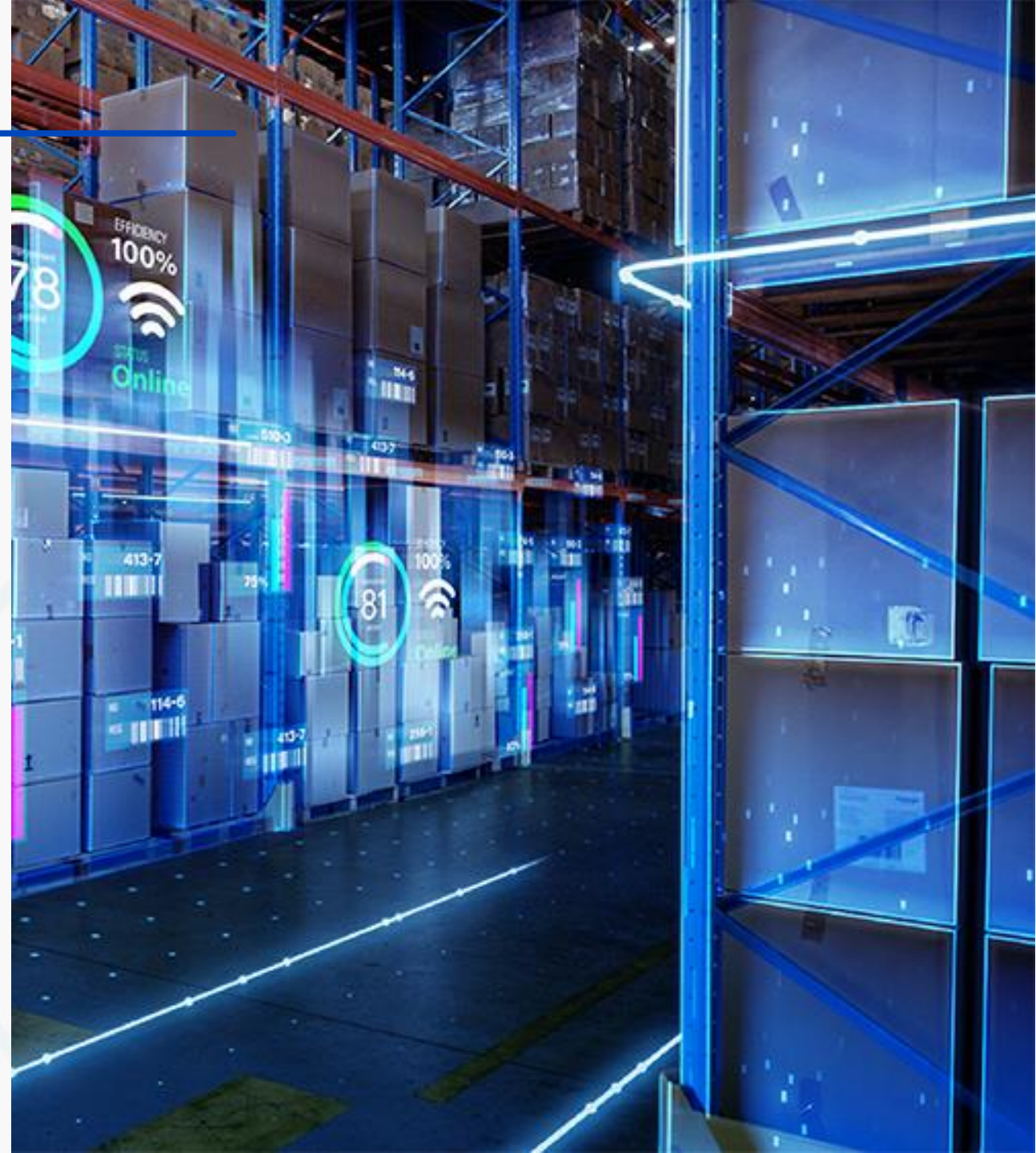
### **Innovation team**



**Passionate**  
people

### **Qualified, trained and dedicated staff**

Experience in project management





## OUR AWARDS AND RECOGNITIONS



Melhores  
Empresas  
para Trabalhar **2016**  
Brasil



**UMA DAS 5 MELHORES EMPRESAS  
PARA SE TRABALHAR NA BAHIA**



**XIII PRÊMIO ABRALOG DE LOGÍSTICA**  
CATEGORIA AUTOMAÇÃO, TECNOLOGIA DA  
INFORMAÇÃO E NOVAS TECNOLOGIAS



**PREFEITURA DE  
SÃO PAULO**

Reconhecimento pela profissionalização  
da operação logística e melhor gestão de  
todo o processo de abastecimento das  
unidades de atendimento na capital

**POR MAIS 20 ANOS  
VALORIZANDO PESSOAS!**

Certificação FIA Employee  
Experience Clima organizacional



**3X MELHOR  
MELHOR PROGRAMA  
DE ENTREGAS PERFEITAS**



**3X MELHOR  
OPERADOR LOGÍSTICO  
DO BRASIL**



**2X MELHOR  
OPERADOR LOGÍSTICO  
DO BRASIL**

**AVON**

**3X MELHOR  
FORNECEDOR  
SEGMENTO DE LOGÍSTICA**



**MAIORES&MELHORES  
A MELHOR 3PL DO ANO...**  
ELEITA PELO CLIENTE ASSOCIADOS  
À ABOL





## OUR AWARDS AND RECOGNITIONS

**TPC. ELEITA O MELHOR OPERADOR  
LOGÍSTICO DO BRASIL.**



**Maiores & Melhores**  
DO TRANSPORTE DO TRANSPORTE

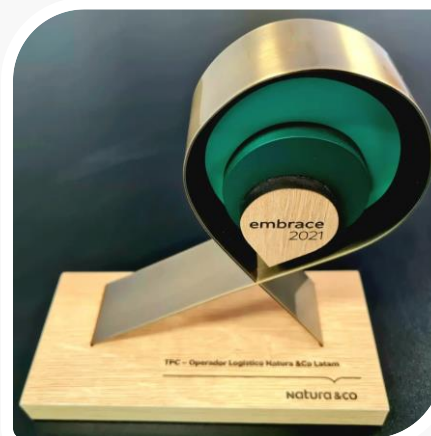
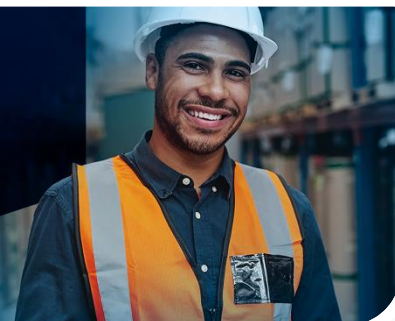
**TPC**  
TRANSPORTE INTELIGENTE

**POR MAIS 20 ANOS  
VALORIZANDO PESSOAS!**

Certificação FIA Employee  
Experience Clima organizacional

CERTIFICADO  
**FEEEx**  
2021  
EMPLOYEE  
EXPERIENCE

CLIMA  
ORGANIZACIONAL  
2021



**Embrace 2021  
Natura &CO Award**

**Best Logistics Operator  
in Latin America**

# OUR LICENSES AND CERTIFICATIONS





The background of the slide is a futuristic control room. In the foreground on the left, there is a white robot head with a transparent face, revealing internal mechanical and digital components. The robot's head is looking towards the right. In the background, there are several large monitors displaying various data visualizations, including line graphs and bar charts. Above the monitors, the words "DE CONTROLE" are visible in large, white, sans-serif capital letters. In the top right corner, there is a logo consisting of the letters "TR" in a stylized, blue, sans-serif font, with the word "LOGISTICAL" written in smaller letters below it. The overall color scheme is dominated by blue and white, with a high-tech, digital feel.

## LIS: Our Digital Platform for Information Visibility

**The whole supply chain in the palm of your hand**

All logistics operations indicators in one place, with online and real-time data.

Increased visibility - Agility in customer responses

# HOW WE DO

LIS: Digital Platform for Information Visibility



## **Flow management**

Information, Costs, Services, Products and Knowledge



## **Customizing your chain**

Better follow-up



## **Integration**

Multiple chain participants



## **Monitoring**

Global service level and/or each player in real time



## **Shipping and receiving**

Instant messaging as alerts and special statuses

**TPC**





# HOW WE DO

## LIS: Digital Platform for Information Visibility







# New Contracts 2021-22

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# natura &co

AVON



Aēsop.

## DC AL 55k sqm

### 1th Joint Natura–Avon Operation in the World

ALGUMAS CRIAS



**TPC**



**DC SP 24k sqm**

DC for the most  
important business region  
in Brazil







**DC SP 9k picking positions**

B2C most successful  
ecommerce golive in  
Latam

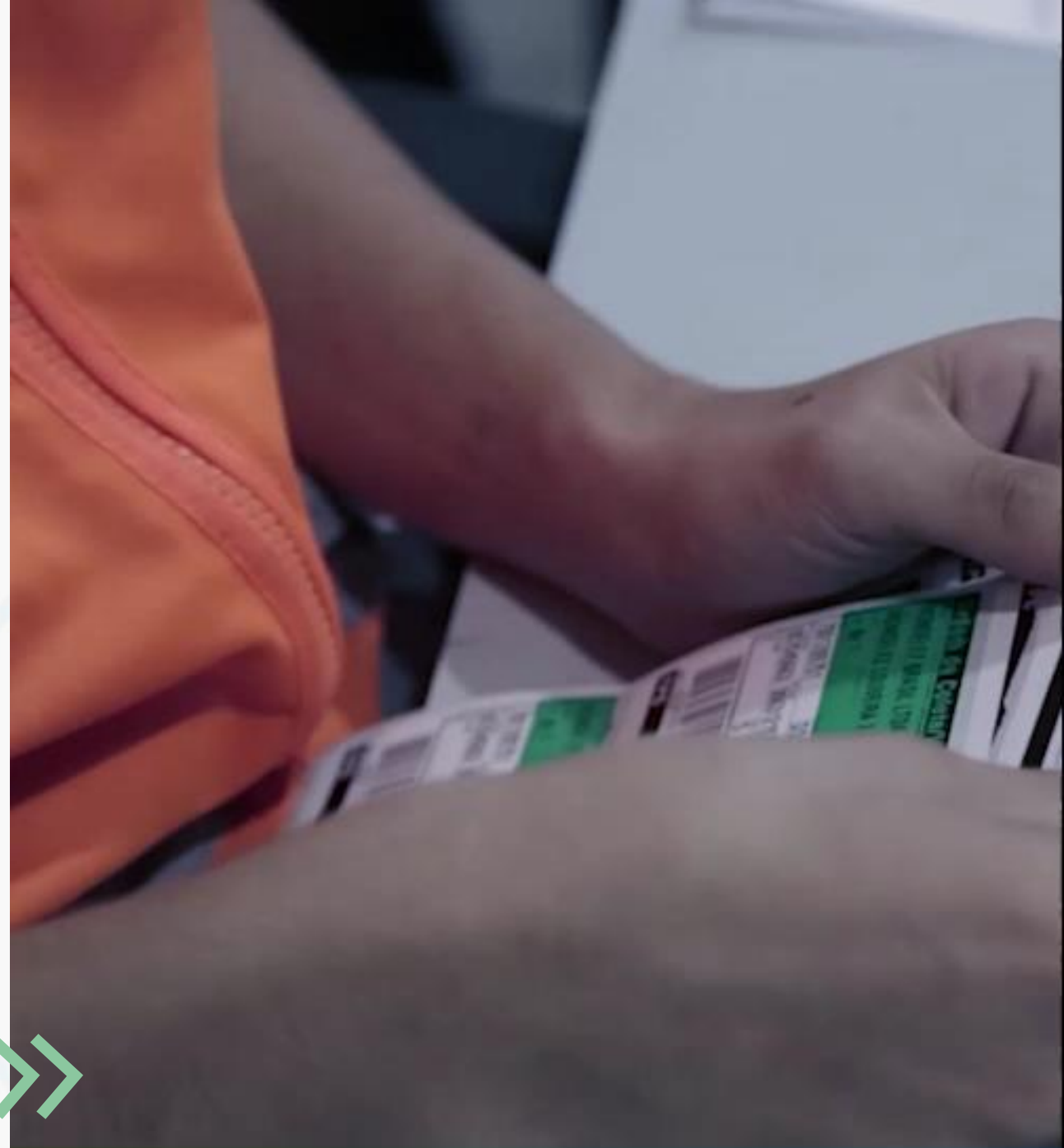


**TPC**



## DC SP 20k sqm

Distribution Center of the  
most important plant for  
business







# Claró-

**DC SP 3k sqm**

4PL Integrated Triage  
and Repair Center



**4PL**



**DC BA 17k sqm**

Distribution Center of the  
most important plant for  
business







# Whirlpool

**DC ES 33k sqm**

Distribution Center  
exclusive for ecommerce



**TPC**



**DC SP 10k sqm**

SP Distribution Center







**REDUC RJ 30k sqm**

Petroleum coke Handling



**TPC**



**DC BA 4k sqm**

BA Factory Buffer







## **DC & Plant SP 25k sqm**

RM and FP handling in  
SP factory



**TPC**

# Natura &co

AVON



Aēsop.

**DC Simões Filho – BA**  
**34k sqm**

First outsourced Avon  
operation







# natura &co

AVON



Aēsop.

## Itupeva Hub – SP 35k sqm

The most important Hub  
in Brazil for Natura



TPC

# Natura &co

AVON



Aēsop.

## Cajamar - SP Factory 98k sqm

RM and FP handling in SP  
factory







# natura &co

AVON



Aēsop.

## DC NASP SP 65k sqm

Strategic location for  
distribution



TPC



**DC and Plant – ES**  
**110k sqm**

Handling of RM and FP







# SIEMENS

**DC SC**  
**9k sqm**

Model DC for the brand



**TPC**



@tpclogistica inteligente

[www.grupotpc.com](http://www.grupotpc.com)

# Thank you



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